

Message Text

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E.O. 11652: N/A

TAGS: OEXC UR XH

SUBJECT: PAYMENT OF AUTHOR'S ROYALTIES

REF: STATE 32812

1. BASED ON CONVERSATIONS WITH ROMANIAN WRITERS UNION OFFICIALS RADU LUPAN (HEAD OF FOREIGN RELATIONS) AND JANOS SZASZ (SECRETARY) POST BELIEVES THERE ARE NOT SUFFICIENT UNUSED ROYALTIES AVAILABLE HERE TO CARRY OUT ANY SIGNIFICANT PROGRAM ALONG LINES OF PEN CLUB PROPOSAL.

2. ACCORDING TO LUPAN AND SZASZ, ACCESS TO THESE FUNDS IS RELATIVELY UNCOMPLICATED. THE WRITERS UNION (WHICH HOLDS THE CURRENCY IN ESCROW) WILL RELEASE FUNDS TO BONA FIDE DESIGNEES ON RECEIPT OF PROPERLY NOTARIZED PAPER FROM OWNER/AUTHOR. FUNDS CAN BE RELEASED ON "SEVERAL DAYS NOTICE."

3. IN VIEW OF SENSITIVITY OF THE SUBJECT AND PEN CLUB DESIRE TO CONDUCT THIS AS PRIVATE EXCHANGE WE HAVE NOT CONDUCTED DEEP PROBINGS WITH WRITERS UNION TO DATE.

4. FYI. ON SURFACE, ROYALTY PAYMENT HERE LOOKS RELATIVELY UNCOMPLICATED. PUBLISHERS ARE LEGALLY AUTHORIZED TO OFFER FOREIGN AUTHORS DOLLARS, LEI, OR A COMBINATION OF BOTH. EACH CASE IS DETERMINED INDIVIDUALLY BY NEGOTIATION BETWEEN THE PUBLISHER AND THE

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AUTHOR'S AGENT. IN PRACTICE, BECAUSE OF LIMITED RESOURCES

IN HARD CURRENCY PUBLISHERS PREFER TO MAKE LEI PAYMENTS.
DOLLAR PAYMENTS ARE ASSURED ONLY WHEN SO STIPULATED IN THE
CONTRACT AND ARE USUALLY QUITE SMALL. END FYI
BARNES

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